

QUICK FACTS

- General Accounting Office (GAO) reports between 1992 and 2007 state that Department of Defense (DoD) weapon system acquisition costs grew 120% while funding grew 57%.
- Federal procurement spending in FY04 was \$329B growing to \$529B in FY08 according to the Federal Procurement Data System (FPDS).
- 126,000 DoD employees performed acquisition job functions, down from 147,000 in 1998 when the U.S. was not in war-time operations.



EFFECTIVE ACQUISITION PROGRAMS

- Aggressively define and manage the detailed breakdown of requirements and measure compliance to determine milestone achievement.
- Utilize active overall governance and program control and reporting processes including change management.
- Apply a coordinated, active approach to program and risk management, ensuring project delivery on-time and on-budget.

INTRODUCTION

As the Federal Government responds to global challenges in areas such as national defense, homeland security, energy, health care and food and drug safety the acquisition of products, systems and services to meet program and constituent needs is becoming more complex. Federal Government spending transparency reporting requirements, acquisition policy changes and expansion of the government acquisition workforce are designed to improve results and optimize limited budgets.

Delivering on acquisition program goals requires solid leadership, program management, technical and acquisition skills throughout the life cycle of a program. This includes developing a feasible strategy based on a solid requirements foundation; active execution of development, production and deployment activities; tracking of program metrics and risks and supporting the business processes and procedures of the program office, command, service, agency or department executing the acquisition.

Client Solution Architects

Federal Government Acquisition and Program Management Services

CASE STUDY

The Challenge

A client's acquisition data reporting processes and structure was compiled of multiple databases with overlapping and redundant information requiring manual transfer of information and reformatting from databases to presentations for reporting and reviews.

The Approach

CSA delivered both the knowledge and experience of acquisition and program management requirements and a comprehensive understanding of the data management and reporting requirements for the various stakeholders to the executive staff leading the initiative.

The Results

CSA helped the client developed a solution that reduced redundant acquisition and program information database fields by 25% and eliminated 20% of fields due to acquisition compliance data reporting requirements. The solution also provided an automated data transfer solution that increased data integrity and reduced touch time to generate milestone and decision reports. Overall, the CSA solution provided a 25% reduction in workload reporting.

Results Focused Acquisition Management

CSA ACQUISITION AND PROGRAM MANAGEMENT SERVICES

The CSA Acquisition and Program Management services leverage extensive experience supporting large complex acquisition programs with expertise in acquisition policy, program management best practices and program analytics. We help acquisition programs achieve success by implementing program requirements, cost and performance management processes and controls. CSA provides expertise to tailor the complex array of statutory and regulatory requirements for the development, testing, production and implementation of acquisition programs.

Our services include:

- Subject Matter Expertise (SME) in DoD 5000 policy implementation for all Acquisition Category (ACAT) Weapons and Information Technology (IT) programs
- Tailored strategies and navigation of the Defense Acquisition Management System and program preparedness reviews and audits
- Statutory and regulatory program information development, coordination, socialization and approval processing
- Development of contracting and life cycle support strategies and plans
- Program execution planning including budgeting, installation planning and Engineering Change/Configuration Control Board (EC/CCB) approval
- Program metric establishment and tracking
- Acquisition life-cycle budget forecasting and alignment
- Program Management Office (PMO) support including recurring reporting, business process development and improvement

THE CSA DIFFERENCE

- Trained personnel knowledgeable in current acquisition policies
- Complex acquisition program experience and knowledge
- Acquisition, program management and analytic processes and tools
- PMO and program operations, execution procedure development, implementation and improvement/refinement
- Effective balancing of compliance and strategic innovation
- Integration across multi-functional teams

BENEFITS

- Single source for strategy, implementation and execution support
- Increased likelihood of program success
- Implementation of process improvements and tools to increase capability and accuracy of information while reducing workloads
- Dedicated core of acquisition professionals that are available to clients for problem mitigation, program audit management, or surge capacity

To learn more about CSA Acquisition and Program Management Services

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Or visit us at www.csaassociates.com